

FABIO *de* JESÚS
VÁSQUEZ PERROTTA

SINTEGMAX

ADDRANGE

WILLU

The
Leggends
Company

TRASCENDS*

WillQuest

WitR

VICORP

ber
IMAG

SINTEGMA

S

Universo
Leggends



Planning and developing courses of action that initiates and achieves substantial strategic and/or operational changes or developments, exercising broad autonomy and judgement across all work areas.



Initiates and leads complex tasks and processes optimizing the use of and manage workplaces to deliver the strategic objectives and operational requirements of the organization.



Identifying examples of best practice, assess emerging developments in business thinking and be able to present realistic plans for the introduction of new innovative ways of working.



Ing. Fabio Vasquez

ERING

ENGINEERING

EN

ENGINEERING

ERING

ING

ENGINEERING



Optimizing operational effectiveness whilst ensuring compliance with key legislation and ensuring that the workplace adapts to the changing needs of the organization, understanding the role and scope and business units, the function within the organization and the wider community.

APASS

APASS

A

A

APASS

APASS

A


A

APASS


APASS

APASS

*Agencia para la Protección
Ambiental, Salud y Seguridad*



Acknowledging that business units and workplaces are pivotal whether organizations are to operate efficiently and effectively whilst complying with relevant legislation, understanding the structure of the organization and how it functions, culture and processes affect the delivery of business units, workplaces and facilities management.


A close-up portrait of a middle-aged man with short, graying hair, looking directly at the camera with a neutral expression. He is wearing a dark suit jacket, a white dress shirt, and a red necktie. The background is a solid, warm brown color.

Creating an environment that contributes to positive organizational behavior to maximize productivity and efficiency in a dynamic and increasingly globalized environment through the development of individuals, their job satisfaction and their achievement of targets and objectives, collecting, analyzing and using data to provide information and utilize the knowledge acquired to ensure that the business units supports and organization's strategic objectives.





Using the information and knowledge obtained to inform the decision making process and to drive innovation in the service delivery, establishing strategies for the delivery of business units, workplaces and facilities management that is aligned to the strategic objectives of the organization, being instrumental in controlling key aspects of the organization's corporate social responsibility policies and its impact on the external environment.



Managing interdependent organizations variables to optimal effect to achieve the organization's strategy, goals and objectives, integrating strategy, structure, systems, style, staff and skills through shared values, developing, managing and leading highly motivated and skilled teams whilst simultaneously adjusting to fast changing organizational priorities, linking individual performance to the overall strategy of the organization, considering the impact of both culture and values and to identify different approaches to management and models of team working to maximize efficiencies.



Creating a workplace that promotes health, wellbeing and productivity, monitoring the trends and future direction of workplace and facilities management to envision and initiate the need for change, establishing risk management strategies aligned to the strategic objectives of the organization and to build business resilience by the creation of a robust business continuity plan.

www.leggends.com

UNIVERSO
LEGGENDS
UNIVERSO
LEGGENDS



Evaluating trends and developments in the market, identifying future needs and use this information to innovate and promote the added value of the organization's business units, workplace and/or facilities management service, influencing facilities and building design, manage accessibility and inclusion, manage and maintain property and assets to meet the strategic objectives of the organization and using building information modelling to manage buildings efficiently.



Building successful relationships with internal management, partners and customers, presenting clear time reports and proposals for consideration and review of the shareholders, establishing systems and procedures to keep management and partners informed about overall company status, needs, and activities.

- Define plans and strategies to increase revenue and gain market share
- Growth the sales force with very professional and talented individuals
- Work on sales force training and development
- Prioritize and convert sales opportunities to maximize profits
- Overseeing profit goals and market targets
- Strength relationships with partners, vendors and customer base marketing and Business Development
- Prepare comprehensive marketing plans, including regular analysis of competition and market potential
- Ensure the company is effectively presented to customers and its markets
- Use the marketing function to build long-term stability for the company
- Monitor and work to improve customers service levels
- Define and execute business development plans and initiatives
- Identifying, developing and implementing internal and external growth initiatives in support of company's overall financial and strategic objectives
- Evaluating new business opportunities and execution of business expansion through alliances, licensing deals and acquisitions.



A man with dark hair, wearing a denim jacket over a collared shirt and dark trousers, stands on the left side of the frame. He is smiling slightly. Behind him is a large, blue and white tent-like structure, possibly a stage or exhibition tent, with a blue panel in the center. The background is a light blue gradient.

High Yield

**EX
PE
RI
EN
CE**

Universo *Leggends*

- Efficiently and effectively organize operations to maximize profitability and customer satisfaction
- Identify and address operational problems in a timely fashion
- Plan for ongoing operational needs, including technology, facilities and equipment
- Establish personnel policies and procedures that are effective and support the company values
- Ensure adequate employee training evaluations, EOHS and personnel systems
- Monitors the morale of the organization and take appropriate action to maintain a positive and productive atmosphere
- Monitor key performance indicators in the personnel area and plan for improvement as needed
- Work with management to ensure adequate planning and execution
- Generate respect and trust from staff and external constituencies
- Provide leadership by communicating well, maintaining good business relationships, and representing the company in a positive light.





- Experienced Professional
- High degree of strategic, management, analytical and personal skills
- Self-driven and motivated, focus, likeability
- Oriented to results, time management skills
- High energy level, dependability, courage
- Organized, resilience

Herramientas Virtuales Educativas



MADE BY DESIGN
Company





Impulsor de Desarrollo Progresivo

THE

Impressive and Inspiring Results



Leading Extraordinary Innovation

Fantastic | Sensational | Mind Blowing Characters



LEGGENDS GROUP



Towering and On Going

STRATEGIES

INFINITY ALLIANCE GROUP

ULTIMATE ENTERTAINMENT

SMART INDUSTRIES

LEVERAGE STUDIOS

FLIPPING PAGE ORGANIZATION

DEEP ARGUMENT AUTHORITY

AGELESS ORIGINALS

FORECAST COLLECTION

DIMENSIONAL SERIES

WITTY IMAGES

AGELESS ORIGINALS

Life is a

NEW FRONTIER INTELLIGENCE

INFINITY ALLIANCE GROUP

PRIME LABORATORIES

ADVANCED STRATEGIES

NEW FRONTIER INTELLIGENCE

WIDE VIEW

PREMIER

MAINLAND

WITTY

UVA HE



The
Leggends
Company

Universo *Leggends*

The Leggends Company

Universo *Leggends*

The
Leggends
Company

Fantastic | Sensational | Mind Blowing Characters

WILEWIT
Resultados impresionantes e inspiradores
Progressive innovations
and creations

LEGGENDS GROUP

Towering and On Going

Universo *Leggends*



The
Leggends
Company



Universo *Leggends*

WILLQUEST

Descubriendo Universo

About Theme

Features

Option Tree

Last Events

People

Communications

Mobile Apps

Live Stream Video

Media Mktg

Business Booster

Systems Design

Special Projects

Tech Development

Process Efficiency

Alternative Energy



F

H

WQ

Z

b

T★

L

▶▶▶▶

WIT | Towering and on going

Witneering Now

WillQuest Institute of Technology



WIT

Institute of Technology

WIT | Towering and on going

ep further . one s

WILLWIT

Resultados impresionantes e inspiradores



Progressive innovations
and creations

ANYROUTE
EVERYWAY

FUEL YOUR

Passion ●●●●●
FOR GREAT OPPORTUNITIES

Global Routing System

WitRoute

GRS . Logistics . Transportation



Fabio de Jesús Vásquez Perrotta, P.E., MBA, CFS
c/ Rafael Augusto Sánchez No. 92
Ens. Evaristo Morales, Santo Domingo, Dom.Rep.
Personal : (809) 227-8978 Mobile : (809) 704-5725

A portrait of Fabio de Jesús Vásquez Perrotta, a middle-aged man with short, graying hair, wearing a dark suit jacket, a white shirt, and a red tie. The background is a solid green color. The portrait is centered and occupies most of the frame.

Fabio de Jesús Vásquez Perrotta, P.E., MBA, CFS

- Professional Engineer, Mechanical, Electrical
- Master in Business Administration
- Corporate Finance Specialist
- Project Management expert and trainer
- International Business Enhancer
- Strategic Consultant

Fabio de Jesús Vásquez Perrotta es un consultor estratégico con amplia experiencia en temas empresariales, científicos, tecnológicos, sociales y humanos que a través de la aplicación de herramientas especiales y exitoso desempeño, ha desarrollado y ejecutado una gran cantidad de innovaciones y creaciones a lo largo de su carrera profesional, extendida a varios continentes, países y regiones del orbe.

Fabio Vásquez es el creador y fundador de modernas e innovadoras iniciativas, estrategias y compañías establecidas desde el año 1975. Su capacidad creativa se encuentra desplegada a lo largo del Grupo Leggends, y la misma transcurre a través de los años hasta el tiempo presente.

Fabio ha diseñado, elaborado y creado un gran número de publicaciones y títulos originales entre los cuales se encuentran aplicaciones, libros, manuales, algoritmos complejos y formatos enfocados a la formación, asesoría y solución de problemas de alto impacto, incidencia y variabilidad. Algunas publicaciones han sido traducidas a varios idiomas del planeta. Los mismos pueden ser encontrados y adquiridos en el portal del grupo Leggends.com

Adicional a su labor como consultor, Fabio participa en conferencias, e imparte seminarios públicos y privados, y es Primer Oficial Ejecutivo de Leggends Group. Su currículo incluye ingeniería mecánica y eléctrica, maestría en administración de empresas y postgrado en finanzas corporativas, extensiones profesionales en administración de proyectos y dirección comercial, así como una prolongada y gran experiencia como orador y ejecutor internacional de proyectos de alto alcance, nivel y envergadura.

Fabio junto a su esposa Ingrid han procreado sus tres preciados tesoros, Pierina María, Gianna María y María del Carmen y sus corazones laten entre El Caribe y un pequeño pueblo de Norte América.

SINTEGMAX

ADDRANGE

The
Leggends
Company

WILU

TRASCENDS*

WillQuest

WitR

VICORP

ber
IMAG

SINTEGMA

S

Universo
Leggends



The
Leggends
Company

IMANEL

benocchi
IMAGINEERING

QUADRANGE

SINTEC_{MAX}

ENERGICOR

WILLWIT

TRASCENDS[®]

WillQuest

FORTEZA

WitRoute

Leggends

Fabriatti

OVICORP

benocchi
IMAGINEERING

QUADRANGE

WillQuest

WitRoute

SINTEC_{MAX}

IMANEL

ENERGICOR

WILLWIT

Universo *Leggends*

Esta información ha sido documentada
únicamente para fines corporativos
en las oficinas principales de Leggends
c/ Rafael A. Sánchez no. 92, E. Morales
DN 10147 Sto. Dgo, Rep. Dom.